Southern California Gas Company presents New & Upcoming Foodservice Technologies

Melisa Marks – Food Service Equipment Center Friday, May 16, 2014

Utility Energy Forum



Glad to be of service.[®]

Energy-Efficiency Program Portfolio

SoCalGas Portfolio

- » 72 Programs
 - Residential Single and multifamily
 - Non-residential Commercial, industrial, agricultural
 - Crosscutting Information, awareness, education, training, finance
 - 3rd Party Non-utility energy efficiency programs
- » Categories
 - Resource Achieves energy savings
 - Non-Resource Informational, outreach, and training



SoCalGas' Resource Programs

» Rebates

Get money back for choosing energy-efficient equipment

» New Construction Programs

Design, architecture and engineering assistance, incentives for comprehensive high efficiency

» Custom Incentives

Early involvement, complex projects. Detailed design and calculation for optimal efficiency

» Third Party Programs

20% of budget contracted out, variety of program designs and customer segments

» Codes and Standards

Support code updates and "reach" codes for buildings and equipment

» On-Bill Financing

Allows zero interest financing of equipment using utility bill

Integrated Production of Renewable Energy Biogas from waste products used to

fuel manufacturing process, to displace natural gas use



SoCalGas' Non-Resource Programs

» Informational

Energy Advisor (Audits)

- Emerging Technologies
- Portfolio of the Future

» Outreach

Ethnic Outreach

Sustainability Alliance

» Workforce Education & Training Centers (ERC, Food Service Equipment Center)

- Connections (Universities, Community Colleges, Workforce Investment Boards)
- Strategic Planning

» Partnerships

- Institutions
 - Department of Corrections
 - Community Colleges, UC and CSU
 - State of California
- Local Government



Energy Efficiency Outreach & Support

- » Account Executives & Account Managers for Large Customers
 - EE Programs Rebates and Incentives
 - Education and Training
 - Gas Price
 - Rate and Tariff Information
- » Engineering Staff Regulatory, Technical and Field Support
 - Work papers
 - Facility audits or surveys
 - Technical analysis and energy savings calculation review
- » Diverse Business (DBE) goals Woman, Minority, Disabled Veteran
 - Over 55% of our spending is done with DBE businesses (\$80 million in 2013)
 - Inform and engage local, small businesses about program opportunities

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Energy Resource Center

Recognized as an ENERGY STAR facility

- » Remodeled in 1994, recycling over 60% of demolished building materials – Earned LEED for New Construction v1.0 certification-2001
- » Earned LEED for Existing buildings v2.0 certification -2009
- » Earned LEED GOLD Existing Building Operations & Maintenance (EBOM)- 2013
- » Guided & self-guided tours available
- » Venue to promote Energy Efficiency and New Gas Technologies
- » 2013 Workforce Education & Training
 - 222 seminar/training sessions
 - 199 customer demonstrations
 - Over 25,000 attendees

Visit socalgas.com (search "ERC") for more information.

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Food Service Equipment Center

<u>Equipment</u>

- » Over 150 pieces of natural gas equipment
- » Over 60 manufacturers represented
- » 5 Ventilation Systems to compare
- » 2 Different Rotating Rack Ovens To Test

<u>Testing</u>

- » Site accredited by International Accreditation Services (IAS) to the ISO/IEC Standard 17025
 - Scope of approved testing and Materials (ASTM) standards - F1275, F1361, F1484, F1496, F1521, F1786, F1817, F2093, F2144 and F2861
- » Eligibility for California Energy Wise Rebate Program

<u>Labs</u>

» Ventilation and Bake

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- Cooking & Baking equipment performance evaluation
- » Water Heating Demonstration Lab
 - Water heating equipment and design evaluation
 - Serves as a valuable educational tool for understanding the entire water heating system and how it relates to energy efficiency







Nonresidential – Rebates

Foodservice Equipment

Equipment

Combination Oven Commercial Fryer Commercial Griddle Convection Oven Double-rack Oven Large Conveyor Oven Pressureless Steamer

 Rebate (\$/unit)

 \$750/oven

 \$749/vat

 \$125/unit

 \$500/oven

 \$2,000/oven

 \$750/oven

 \$2,000/unit

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- » Fried foods remain extremely profitable
- » Advanced heat exchanger designs
- » Fryers are thermostatically controlled
- Oil & maintenance costs are the most expensive
- Quality fired products depend on consistent oil temperature and fryer recovery
- » Oil life depends on efficiency, filtering & type of product cooked





Gas Fryer **\$749 Rebate** Vat Width = 14'' Energy efficiency = 55% Idle rate = 8,140 Btu/h



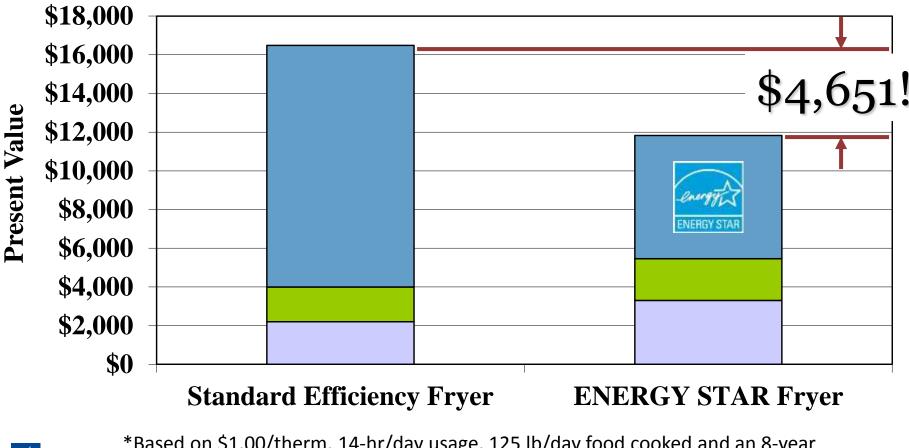
Life-Cycle Cost* vs. Purchase Cost

Purchase

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■ Maintenance

Energy



*Based on \$1.00/therm, 14-hr/day usage, 125 lb/day food cooked and an 8-year life expectancy

Combination Ovens ASTM Standard F2861

- » Combination of steam & convection
- » Retains moisture, reduces shrinkage
- » Versatility no flavor transfer
- » HACCP portal available for food safety
- » Advanced controls & automatic cleaning features



Gas Combi Oven **\$749 Rebate**

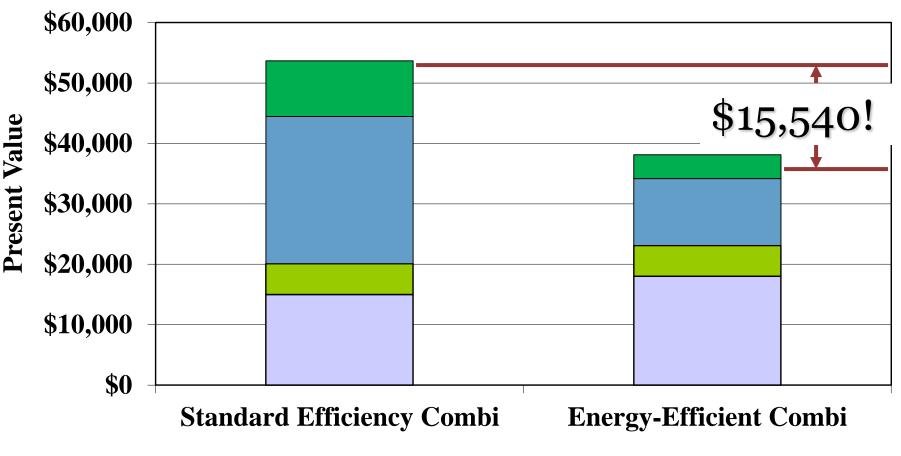
SM energy efficiency = 48% SM idle rate = 9,515 Btu/h CM energy efficiency = 57% CM Idle rate = 5,077 Btu/h



Life-Cycle Cost* vs. Purchase Cost

□ Purchase □ Maintenance

■ Energy ■ Water



*Based on \$1.00/therm, \$5.00/100ft³ of water/sewer, 12-hr/day usage, 200 lb/day food cooked and an 12-year life expectancy

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Steamers ASTM Standard F1484

- » Steam generator plus cooking cavity
- » Pressure
- » Pressureless
- » Connectionless
- » Water Rebates available to most customers in CA



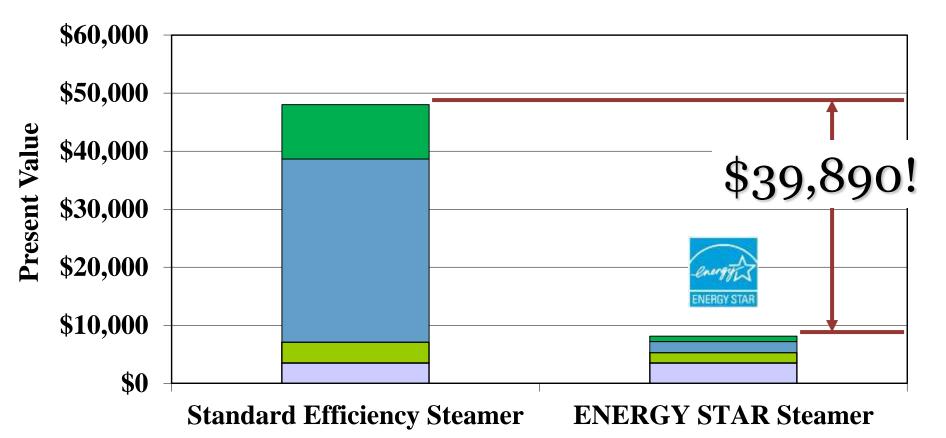


Gas Steam Cooker **\$2000 Rebate** Energy efficiency = 47%



Life-Cycle Cost* vs. Purchase Cost

□ Purchase □ Maintenance □ Energy ■ Water



*Based on \$1.00/therm, \$5.00/100ft³ of water/sewer, 12-hr/day usage, 100 lb/day food cooked and an 8-year life expectancy

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Griddles ASTM Standard F1275

- » Thermostatically controlled
- » Strategic placement of thermocouples
- » Grooved griddle can be a substitute for a underfired broiler
- » Steam griddle
- » Can be double sided
- » Can incorporate a chrome surface



Model GG-A36 shown.





Gas Griddle **\$125 Rebate** Energy efficiency = 40% Idle rate = 2,518 Btu/h





Convection Ovens ASTM Standard F149

- » Workhorse of the commercial kitchen
- » Reduce the temperature 25-50 degrees for 1/3 the amount of time
- » Thermostatically- quality control features
- » Direct or indirect fired
- » Hydrovection "poor mans combination oven"
- Benefit from improved insulation and quality door gaskets





Gas Oven **\$500 Rebate** Energy efficiency = 49% Idle rate = 12,300 Btu/h



Charbroilers

- » Food cooked on a hot metal grate
- » Can be under or over fired
- » Capitalizes on charbroiled taste
- » Emissions- air quality issues
- » Majority are non thermostatic









Other Technologies

- » Commercial Gas Rack Ovens
- » Commercial Gas Conveyor Ovens
- Commercial Woks (water saving units)
- » Commercial Dishwashers
- Commercial Kitchen
 Demand Ventilation
 Control

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Additional seminars & educational training available to the industry

 Visit fishnick.com to view a list of all our qualifying appliances and equipment rebates





Note

These programs are funded by California utility customers and administered by Southern California Gas Company under the auspices of the California Public Utilities Commission. Programs are subject to change without notice and available on a first-come, first-served basis until program funds are no longer available. Customer results cited may not be typical. Additional conditions apply. Southern California Gas Company is not responsible for any goods or services selected by the customer.

