



Redding's Ice Bear Program





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Swart Service... Bright Ideas

Introducing the Ice Bear from Ice Energy

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The Engineer's Motto:



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If it isn't Broken...



The Engineer's Motto:

If it isn't Broken...

Take it apart and FIX IT!





Benefits of Distributed Energy Storage



Improves System Operations
Improved system efficiency
Improved system power factor & voltage support

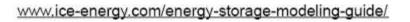
Improved daily electric system load profile

Avoided Costs

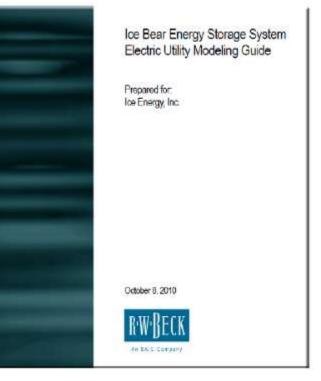
Avoided or delayed peakers/generators
Avoided or delayed T&D system expenses
Avoided electric system losses

Enhances System Capacity

- □ Increased system power transfer capability
- Enhanced integration of renewable resources
- Eliminates fault-induced delayed voltage recovery (AC stalling)







ICE ENERGY°

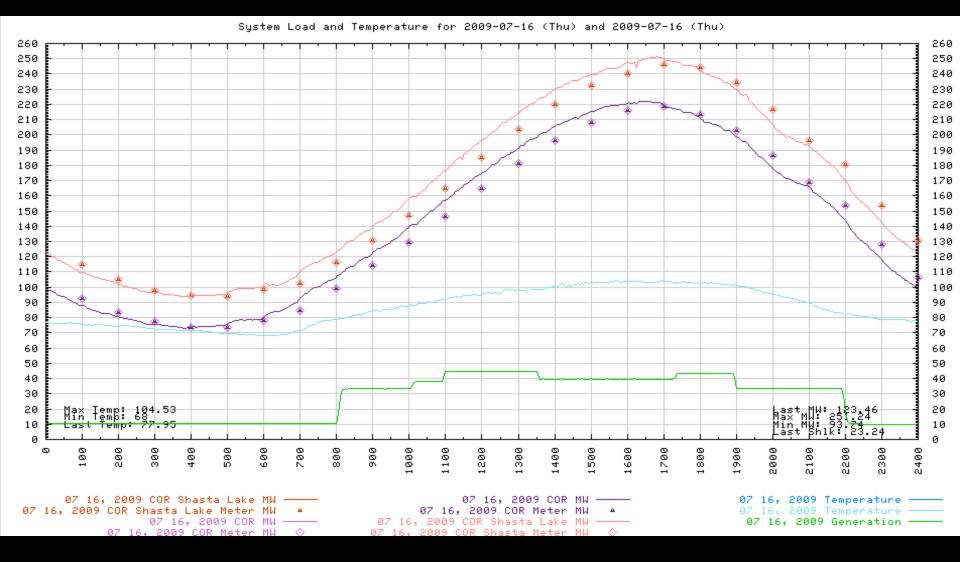


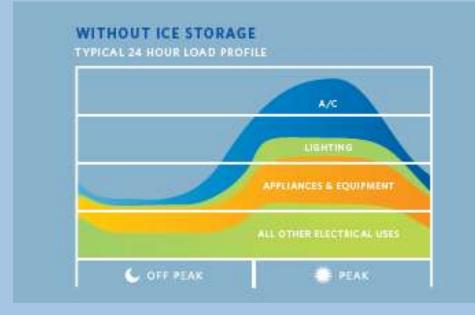
"As our dependence on electricity grows, demand is quickly outpacing supply. Over the next decade, demand in the U.S. alone is expected to increase by 18% or more; new generation infrastructure will grow by less than 8%.

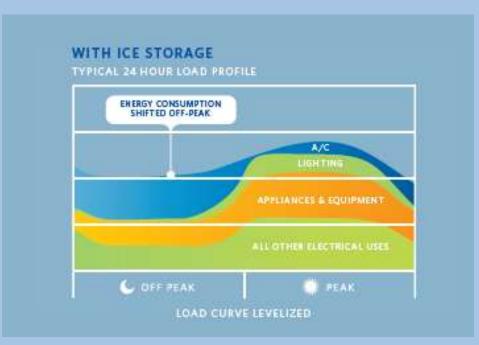
The traditional approach to meeting demand has been to build more power plants and add transmission capacity. But today's utilities – already facing rising energy costs, peak demand growth, overstressed and aging infrastructure, stringent environmental standards, and mandated integration of solar and wind powered generation – are hard pressed to overcome the environmental, regulatory, permitting, and financing barriers that building new generation requires." - Ice Energy



REU System Peak Graph – June 16, 2009

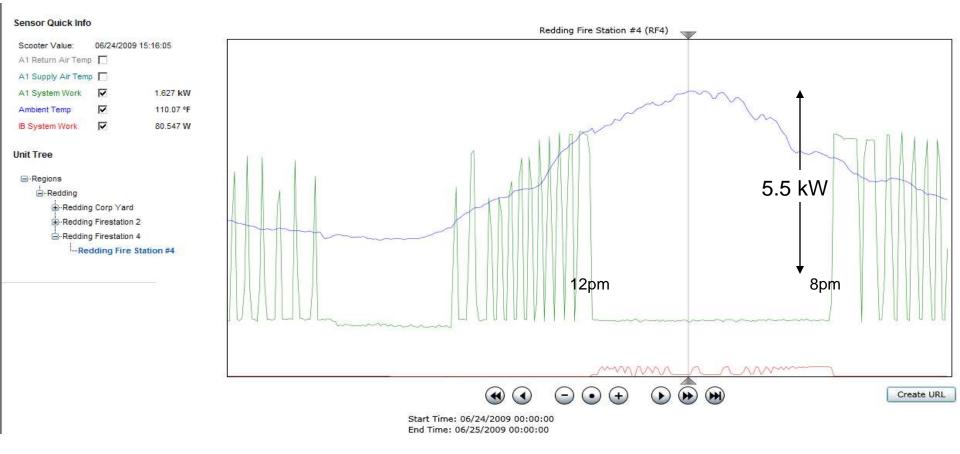






RFD-STATION 4 Ice Bear operation

Chart pulled from Ice Energy Cool Data Dashboard...all Redding Ice Bear installations remotely monitored in real-time

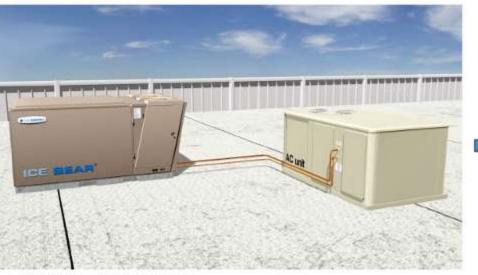






Ice Bears – Scalable/Controllable/ Cost Effective







Real-time control

Distributed resources



Aggregated units managed as a single resource





Product Sheet





Product Specifications

Ice Energy's Ice Bear distributed energy storage system enables a powerful change in how— and, more importantly, when — energy is consumed for air conditioning, without sacrificing consumer comfort.

Using thermally efficient, off-peak power to produce and store energy for use by air conditioners the next day, the loe Bear uses a fraction of the peak energy required by conventional systems. It requires no modification to existing ductwork or structure, and integrates seamlessly with standard rooftop and split-system air conditioners.



The Ice Bear unit creates and stores cooling energy at night by freezing water in an insulated storage tank. It cools during the day by circulating chilled refrigerant from that tank to the conventional air conditioning system, eliminating the need to run the energy-intensive compressor during peak daytime hours.

During off-peak hours, the conventional HVAC system operates as usual. Together, this unique hybrid system surpasses the overall efficiency and performance of conventional equipment alone.

Key Benefits

For Utilities

- Cost-effective Alternative to New Peaking Generation
- Permanently Shifts Peak Demand
- Uses Cleaner, More Efficient Off-Peak Power
- Improves System Efficiency & Grid Reliability
- Relieves Congestion on Peak
- Enables Reliable Integration of Renewables
- Reduces Greenhouse Gas Emissions
- Easy, Rapid Deployment at a Multi-Megawatt Scale

For Commercial Energy Consumers

- Reduces the Building's Carbon Footprint by 10% or More
- Reduces Building Energy Consumption on Peak
- Delivers Superior Cooling Comfort for Customers and Employees
- Improves Building Energy Performance
- No Cost Under Utility-Sponsored Programs
- Utility Pays for Equipment, Installation and Maintenance

Key Features

High Reliability

- 25-year design life
- Cooling mode uses two long-life pumps
- Extends compressor life by eliminating stop-start operation during hottest hours of the day

Widely Compatible

- For commercial rooftop and split systems from 4 to 20 Tons, and ductless units from 3 to 5 Tons
- Each Ice Bear unit can be applied to a 3-5 Ton system, or a single 5-ton stage of a 7.5-20-Ton system
- 30 Ton-hours of cooling at a load of up to 5 Tons
- Easy Installation
 - Can be installed on the roof or ground by an ice Energy certified local HVAC contractor
 - CoolData® Controller programmed for utility savings
 - Low Maintenance
 - Simple 1 hour annual maintenance procedure

Ice Energy 9351 Eastman Park Drive, Windsor CO 80550 970-545-3630 ice-energy.com

Technical Specifications

Cooling Capability

Daytime Peak Power Reduction

- On-Peak Demand Reduction Up to 7kW
- On-Peak Energy Efficiency ffi200 EER
- Energy Shifted to Off-Peak 35 kWh

Nightime Ice Make

- Ice Make Time (full make) @ 55° F 10 hours
- Ice Make Time (full make) @ 75° F 11.5 hours

Line Set Restrictions

- Height (Ice Bear to coil above/max) 35 feet
- Height (Ice Bear to coil below/max) 20 feet

Ice Storage Section

- Thermal Storage Capacity (latent) 360,000 BTU

Refrigerant Management System (RMS) & Compressor

Refrigerant R-410A

CoolData® SmartGrid Controller

- Built-In Web Server & Data Logging
- NI LabVIEW On-Board Application Lay.. WINSTRUMENTS



Physical Properties

- Size100^{7/16}" W x 60^{3/e}"D x 48^{Ve}" H
- Weight (dry)1,400 lb. (approx.)
- Weight (filled)5,400 lb. (approx.)

Electrical Requirements (by model #)

- #IB30A-521: 208/230 VAC, 1 ¢,50A min. service
- #IB30A-523: 208/230 VAC, 3 Φ,30A min. service
- #IB30A-543: 460 VAC, 3 φ,20A min. service

Warranty

Ice Energy products are warranted to be free from defects in workmanship and materials under normal use and service per the terms below. See full warranty for details.

- Compressor5 years
- Condensing Unit Heat Exchanger5 years
- Other Components1 year

REU's Ice Bear Projects to Date

ICE ENERGY[®]

- (60) Ice Bear units
 - Total load shift 400 kW
 - Average installed cost < \$125/kW-yr
 - 20 year asset
- Recent installation at Redding's NMR Architecture office - testimonial
 - Dear Mr. Hauser "You may absolutely discuss the positive experience we've had with this technology switch (as well as the great job you did coordinating everything with the contractors). Also, you may wish to let the Council know that we are encouraging our clients in Redding to follow our lead by incorporating the same mechanical system in the facilities we are designing for them. Everyone quickly sees the benefit to the community, and are excited to be part of the 'energy solution' for Redding. It is really a 'no-brainer' to us, as there is no negative side to this system."

- Les Melburg -

Principal Architect - NMR









Redding Fire Station #2 Installation Ice Bear 50

Ice Energy - Ice Bear 30



Integrated condensing unit/charging unit

Ice Bear 30 – Roof Mounted Installation at National Movie Chain in Redding



Ice Bear 30 – Installation Carl's Jr. Redding





Ice Bear 30 – Installation Frozen Gourmet, Redding



Ice Bear 50 – Installations Mercy Medical Center (CHW), Redding



Ice Bear 30 – Installation Shasta Builders' Exchange, Redding



Ice Bear 30 – Installations Social Security Building, Redding



Ice Bear 30 – Installations Panda Express, Redding





Utility Considerations/Recommendations Regarding Cost/Benefit Analysis



- Utilities need to widely recognize cost-effectiveness methodology (inc. recognizing variances among storage technologies/applications)
- Utilities have to fully recognize the challenges we face with optimally and cheaply integrating renewables
- To both decrease Ice Bear deployment costs and increase benefits, Utility ownership of the asset (Ice Bears) must be appreciated
- Utilities need to recognize that storage products often provide much more than just "traditional" storage services; the value of the other services – such as EE, direct load control, etc. – needs to be factored in
- Ice storage benefits need to be aggregated up as it touches many divisions of your Utility including generation, resources, transmission, distribution and DSM







